



J THOMAS & COMPANY PRIVATE LIMITED

GUWAHATI MARKET SYNOPSIS - Sale 23/2022

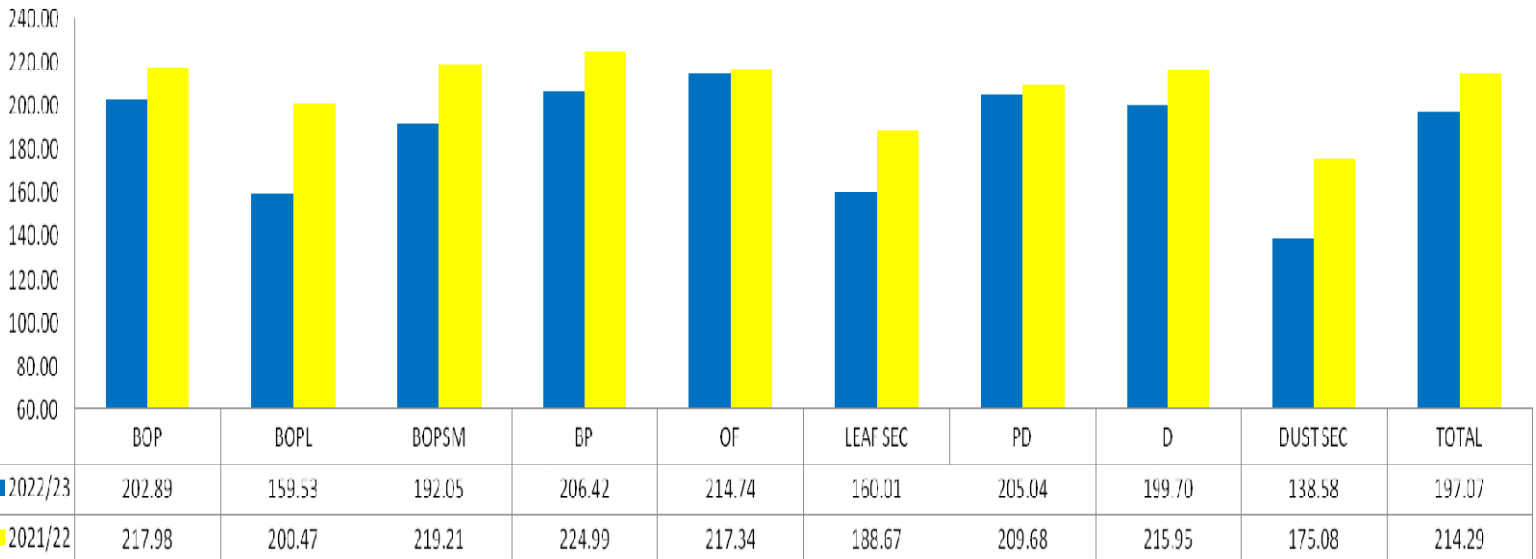
Market Report	
LEAF	DUST
<ul style="list-style-type: none"> <li>* Market witnessed fair demand.</li> <li>* Improved/good liquoring teas met with good enquiry and appreciated following competition.</li> <li>* Cleaner mediums steady.</li> <li>* Remainder lower and witnessed withdrawals.</li> </ul>	<ul style="list-style-type: none"> <li>* Market witnessed fair demand.</li> <li>* Teas having seasonal improvement in quality were firm to dearer with competition.</li> <li>* Remainder irregular. Browner sorts faced less enquiry and witnessed withdrawals.</li> </ul>

Buying Analysis	
LEAF	DUST
<ul style="list-style-type: none"> <li>* HUL : Active</li> <li>* TCPL : Operated</li> <li>* WI : Operated on liquoring sorts</li> <li>* Internals : Fair support.</li> <li>* Exporter : Good export enquiry on bolder broken.</li> </ul>	<ul style="list-style-type: none"> <li>* HUL : Operated.</li> <li>* TCPL : Selective</li> <li>* WI : Operated.</li> <li>* Internals : Lent good support.</li> </ul>

AUCTION AVERAGES												
	2022/23			2021/22			2020/21			UPTO Sale 23		
	Sale 23	Sale 22	+/-	Sale 23	Sale 22	+/-	Sale 23	Sale 22	+/-	2022/23	2021/22	2020/21
LEAF	206.56	187.75	18.81	237.73	231.54	6.19	219.76	201.93	17.82	199.23	217.08	214.33
DUST	182.94	173.18	9.76	225.02	216.26	8.75	204.87	187.54	17.32	190.79	207.02	199.37
<b>TOTAL</b>	<b>199.69</b>	<b>183.56</b>	<b>16.13</b>	<b>233.91</b>	<b>227.07</b>	<b>6.84</b>	<b>215.35</b>	<b>197.72</b>	<b>17.63</b>	<b>197.07</b>	<b>214.29</b>	<b>210.01</b>

GTAC AUCTION AVERAGES										
SALE		16	17	18	19	20	21	22	23	
LEAF	2022/23	262.89	215.37	194.05	186.07	179.87	180.25	187.75	206.56	
	2021/22	200.40	200.94	205.92	215.18	222.03	228.26	231.54	237.79	
DUST	2022/23	271.48	224.44	206.12	183.69	176.40	166.20	173.18	182.94	
	2021/22	197.90	189.24	199.37	202.34	209.27	211.10	216.26	225.02	
TOTAL	2022/23	264.77	217.20	196.46	185.47	178.92	176.20	183.56	199.69	
	2021/22	199.79	198.16	204.17	211.60	217.93	223.05	227.07	233.91	

GTAC Grade Wise Averages Upto Sale 23



**OFFER / SOLD QUANTITY & AVERAGE PRICE (2022/23)**

	THIS SALE				LAST SALE				UPTO Sale 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>BROKENS</b>	2021899.7	1207552.3	210.59	40%	1549747.5	909972.3	191.83	41%	14356450.4	7903125.6	200.25	45%
<b>FANNINGS</b>	505832.5	298543.5	221.28	41%	386303.5	227155.5	200.90	41%	3533984.7	2247313.5	214.74	36%
<b>LEAF SEC.</b>	241711.2	144970.1	142.66	40%	172158.4	121277.7	132.50	30%	1374774.3	860696.7	149.38	37%
<b>LEAF TOTAL</b>	<b>2769443.3</b>	<b>1651065.9</b>	<b>206.56</b>	<b>40%</b>	<b>2108209.3</b>	<b>1258405.5</b>	<b>187.75</b>	<b>40%</b>	<b>19265209.4</b>	<b>11011135.8</b>	<b>199.23</b>	<b>43%</b>
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>DUST</b>	994943.3	538259.2	196.25	46%	729519.7	401109.6	184.30	45%	6367480.5	3106827.8	202.35	51%
<b>DUST SEC.</b>	211381.2	139222.0	131.49	34%	146403.6	106321.3	131.23	27%	1143039.7	687936.4	138.58	40%
<b>DUST TOTAL</b>	<b>1206324.5</b>	<b>677481.2</b>	<b>182.94</b>	<b>44%</b>	<b>875923.3</b>	<b>507430.9</b>	<b>173.18</b>	<b>42%</b>	<b>7510520.1</b>	<b>3794764.2</b>	<b>190.79</b>	<b>49%</b>
<b>TOTAL</b>	<b>3975767.8</b>	<b>2328547.1</b>	<b>199.69</b>	<b>41%</b>	<b>2984132.6</b>	<b>1765836.4</b>	<b>183.56</b>	<b>41%</b>	<b>26775729.5</b>	<b>14805900.0</b>	<b>197.07</b>	<b>45%</b>

**OFFER / SOLD QUANTITY & AVERAGE PRICE**

LEAF	THIS SALE				LAST SALE				UPTO Sale 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	2769443.3	1651065.9	206.56	40%	2108209.3	1258405.5	187.75	40%	19265209.4	11011135.8	199.23	43%
<b>2021/22</b>	1934717.9	1403816.1	237.73	27%	1754083.6	1401387.6	231.54	20%	15598669.3	11931253.0	217.08	24%
DUST	THIS SALE				LAST SALE				UPTO Sale 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	1206324.5	677481.2	182.94	44%	875923.3	507430.9	173.18	42%	7510520.1	3794764.2	190.79	49%
<b>2021/22</b>	1060205.7	603673.4	225.02	43%	800613.1	580227.3	216.26	28%	7000452.5	4580145.4	207.02	35%
TOTAL	THIS SALE				LAST SALE				UPTO Sale 23			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
<b>2022/23</b>	<b>3975767.8</b>	<b>2328547.1</b>	<b>199.69</b>	<b>41%</b>	<b>2984132.6</b>	<b>1765836.4</b>	<b>183.56</b>	<b>41%</b>	<b>26775729.5</b>	<b>14805900.0</b>	<b>197.07</b>	<b>45%</b>
<b>2021/22</b>	<b>2994923.6</b>	<b>2007489.5</b>	<b>233.91</b>	<b>33%</b>	<b>2554696.7</b>	<b>1981614.9</b>	<b>227.07</b>	<b>22%</b>	<b>22599121.8</b>	<b>16511398.4</b>	<b>214.29</b>	<b>27%</b>

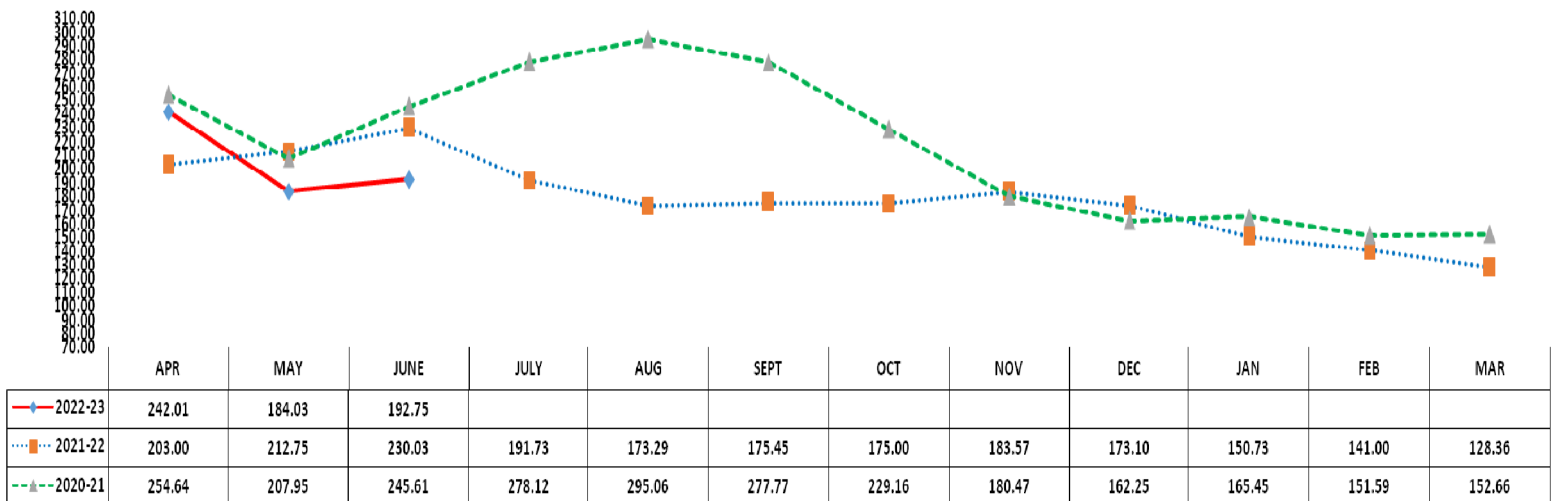
**PRICE RANGE**

% OF TEAS SOLD	LEAF						DUST				
	2022/23		UP TO Sale 23			2022/23		UP TO Sale 23			
	Sale 23	Sale 22	2022/23	2021/22	2020/21	Sale 23	Sale 22	2022/23	2021/22	2020/21	
<b>BELOW 100</b>	1.41	0.26	0.32	0.00	0.60	1.81	0.14	0.38	0.00	2.73	
<b>BETWEEN 100.00-119.99</b>	10.00	9.10	5.22	0.01	3.91	15.15	14.53	8.38	0.04	5.28	
<b>BETWEEN 120.00-139.99</b>	14.17	17.58	11.28	0.16	6.15	17.40	15.92	13.56	0.14	5.95	
<b>BETWEEN 140.00-159.99</b>	10.08	15.47	14.77	3.49	9.27	12.31	18.30	14.09	5.96	8.35	
<b>BETWEEN 160.00-179.99</b>	8.11	11.57	12.76	17.70	10.29	13.60	12.96	14.52	24.50	10.64	
<b>BETWEEN 180.00-199.99</b>	9.62	9.34	11.50	20.59	8.70	7.35	11.15	10.63	21.36	11.91	
<b>BETWEEN 200.00-219.99</b>	6.27	9.00	11.06	19.31	11.75	6.78	7.99	9.49	15.83	15.60	
<b>BETWEEN 220.00-239.99</b>	7.58	7.00	8.11	13.40	12.88	4.66	6.52	7.42	9.38	13.21	
<b>BETWEEN 240.00-259.99</b>	7.50	5.42	7.52	8.46	11.71	4.18	2.37	5.31	9.16	12.61	
<b>BETWEEN 260.00-279.99</b>	4.44	3.23	4.67	5.27	10.57	1.84	2.20	3.54	5.05	7.62	
<b>BETWEEN 280.00-299.99</b>	3.53	3.20	3.25	3.45	6.92	3.36	3.25	3.67	3.32	4.96	
<b>300 AND ABOVE</b>	17.30	8.83	9.55	8.15	7.24	11.58	4.66	9.00	5.25	1.13	

**FUTURE FRESH OFFERING (IN PACKAGES)**

SALE NO	THIS YEAR-2022			LAST YEAR-2021			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
<b>24</b>	22981	8847	<b>31828</b>	28666	12469	<b>41135</b>	-5685	-3622	<b>-9307</b>
<b>25</b>	28751	9911	<b>38662</b>	32658	14179	<b>46837</b>	-3907	-4268	<b>-8175</b>
<b>26</b>	33176	12523	<b>45699</b>	46551	19558	<b>66109</b>	-13375	-7035	<b>-20410</b>
<b>TOTAL</b>	<b>84908</b>	<b>31281</b>	<b>116189</b>	<b>107875</b>	<b>46206</b>	<b>154081</b>	<b>-22967</b>	<b>-14925</b>	<b>-37892</b>

**GTAC Monthly Price Movement**



\* Please note June 2022-23 Price is calculated on Sale 22, 23 Only

**GTAC BUYING (NEW TEAS) FOR THE Sale 23**

	CTC LEAF			DUST			TOTAL				
OFFER	27,69,443.3	Kgs		12,06,324.5	Kgs		39,75,767.8	Kgs			
SOLD	16,50,995.0	Kgs		6,77,469.3	Kgs		23,28,464.3	Kgs			
SOLD %	60%			56%			59%				
ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%	ZONE	Kgs	AVG	%
TCPL	79,520.9	167.56	5%	TCPL	18,256.5	185.45	3%	TCPL	97,777.4	170.90	4%
HUL	1,85,347.8	196.54	11%	HUL	94,205.1	242.72	14%	HUL	2,79,552.9	212.10	12%
W.India	2,59,153.7	237.90	16%	W.India	64,515.5	200.28	10%	W.India	3,23,669.2	230.40	14%
Wl.Pack	1,03,968.9	232.29	6%	Wl.Pack	1,56,395.5	166.89	23%	Wl.Pack	2,60,364.4	193.01	11%
N.India	4,27,988.0	188.14	26%	N.India	55,595.5	185.21	8%	N.India	4,83,583.5	187.81	21%
Nl.Pack	1,91,683.0	213.76	12%	Nl.Pack	52,233.0	195.89	8%	Nl.Pack	2,43,916.0	209.94	10%
Packeteers	43,248.0	167.96	3%	Packeteers	55,724.0	149.83	8%	Packeteers	98,972.0	157.76	4%
C.India	80,933.8	263.40	5%	C.India	34,414.0	221.85	5%	C.India	1,15,347.8	251.01	5%
Exports	76,578.8	210.54	5%	Exports	36,216.5	154.73	5%	Exports	1,12,795.3	192.62	5%
Local	1,55,440.3	185.08	9%	Local	70,344.5	158.95	10%	Local	2,25,784.8	176.94	10%
S.India	3,385.0	137.83	0%	S.India	1,868.0	162.56	0%	S.India	5,253.0	146.63	0%
Others	43,746.9	229.38	3%	Others	37,701.2	134.25	6%	Others	81,448.1	185.34	3%
<b>TOTAL</b>	<b>16,50,995.0</b>	<b>206.56</b>	<b>100%</b>	<b>TOTAL</b>	<b>6,77,469.3</b>	<b>182.94</b>	<b>100%</b>	<b>TOTAL</b>	<b>23,28,464.3</b>	<b>199.69</b>	<b>100%</b>

**ASSAM BATTING ORDER (GTAC+CTTA) Sale 14 TO 23**

MARK	2022-23			2021-22		
	RANK	KGS	AVG	RANK	KGS	AVG
Gatoonga	1	63,731	417.14	8	35,647	327.96
Mokrung	2	31,991	392.60	23	11,635	306.12
Halmari	3	71,480	384.52	2	55,532	353.96
Banamalie	4	13,565	371.65		7,772	317.42
Sotai	5	16,154	366.70	3	11,018	348.38
HOOKHMOL	6	27,574	362.34		5,447	391.59
Salkathoni	7	76,268	357.29	22	57,738	307.73
Duflating	8	28,676	356.86		8,988	349.26
Deckiajuli	9	46,084	350.79	19	73,910	313.32
KAMARBUND	10	11,432	350.64		8,530	299.24
SREESIBBARI	11	20,345	330.16	76	40,387	267.16
Gelakey	12	25,480	330.06	6	28,864	333.09
Doomni	13	86,164	326.59	11	86,407	321.40
Jamirah	14	63,992	321.77			
DILLICLONAL	15	30,300	318.22	173	65,089	219.69
Hirajuli	16	31,180	314.94	15	32,011	316.59
AMGOORIE	17	60,094	311.39	16	68,392	315.06
Khona	18	24,131	311.00		4,957	292.37
Borjan	19	1,15,945	310.69	13	11,007	320.03
Deha	20	44,268	309.96	24	35,674	305.53
KOOMTAI(B)	21	85,266	306.93	12	43,136	320.63
MANGALAMCLONALSPECIAL	22	26,675	305.88	39	22,062	289.53
Majuli	23	1,13,331	304.95	20	92,372	312.77
BHAWANIPURPREMIUM	24	22,180	304.79			
NAHORHABICLONALSPECIAL	25	21,429	303.69		612	316.03